



ROBIN RAINA

ROBIN RAINA

He is one of the few die-hard Indian folks whose leadership in business circles and social philanthropy both is an example that is hard to follow. In spite of running a very successful \$2.5 Billion dollar plus business enterprise (the Ebix group of companies that trades on the NASDAQ under the ticker symbol EBIX), he has dedicated his life to public service focusing all his efforts on education of the underprivileged children and housing for the homeless in India. More on Robin can be accessed on www.robinraina.com

Robin writes regularly about charity on Facebook and has a loyal fan following of 1.65 million plus fans on www.facebook.com/RobinRaina1



On one hand, Robin on the business front has the unique distinction of being the only CEO in America, who has been featured 5 times in Fortune magazine's 100 Fastest Growing Company list in a decade. As the CEO and Chairman of Ebix, Inc., he runs one of the largest and most successful insurance software Companies in the world, Ebix, Inc. (NASDAQ: EBIX) that today employs around 7,500 employees in India, besides employees across offices in 6 continents. On the other he runs the Robin Raina Foundation (RRF), a charity he founded that's presently building 6000 free homes for slum dwellers in Delhi, India, without seeking any financial support from the Government or any other agency. He is funding all these homes while providing these brick and mortar homes free of cost to the poor slum dwellers of Bawana who have legal rights to land in Bawana.

A few major achievements of Robin in the social sector are as follows –

- He has built and handed over two thousand three hundred and four (2304) concrete homes free of any cost to former slum dwellers of Delhi in the Bawana region of Delhi.
- He is targeting to build a total of 6,000 homes to fulfill his dream of converting India's 2nd largest slum Bawana in Delhi, into a slum free city.
- He has educated thousands of under-privileged kids across the country through his schools and helped them become Doctors, Engineers, Lawyers, Educationists etc. All these schools are funded 100% by him without seeking any help from any agency or the Government.
- He has funded the education of hundreds of blind kids from school to the Masters program. Robin financially and morally supports all underprivileged kids passing out of the Blind Relief Association School at Defence Colony. He helps them secure admissions in top colleges such as St. Stephens, Hindu, Ramjas, Delhi University etc.
- He has deployed multiple schools and anganwaadis in the slums of Delhi, Noida and Bombay and has been running them since 2003. These schools fund the education, medical care, breakfast, lunch, clothing, picnics, toys etc. for thousands of kids in the slums of Bawana -Delhi, Kandivili Malad & Dharavi – Bombay, and the slums of Noida.
- Robin adopted two tsunami affected villages of Kottipadu and Pudur, immediately after

tsunami hit these villages causing immense devastation. Robin's foundation provided immediate cash relief to 1,320 families in these villages and worked together with the church and local charities to secure funding from other sources.

- He has deployed technical and empowerment centers for the underprivileged girl children in the slums of Delhi and Noida, teaching these girls beauty salon work, computers, textile design, stitching, embroidery etc.
- He has introduced the concept of Self Help Groups for thousands of underprivileged house wives in the slums of Bawana – Delhi and Noida allowing them to help each other through monitored loans and self-elected bodies.
- He has built an orphan home - Udaan, for the underprivileged girl children in Mumbai.
- He has funded the education of hundreds of underprivileged girl children studying in private English medium schools.
- He has funded the tuition efforts of hundreds of underprivileged children who are studying in Govt. schools but need extra tuition help to keep pace with their studies.
- He has provided medical ambulances in various villages on the outskirts of Delhi besides the slums of Bawana, Delhi.
- He has helped provide cancer treatment to underprivileged kids and older underprivileged citizens in Delhi, Bombay, US and the Indian sub-continent.
- Pakistan Prime Minister Imran Khan's Shaukat Khanum Cancer Hospital in Pakistan has named the ward 224 in the hospital after Robin Raina, because of his help in funding the cancer ward.

6000 HOMES!

Transforming the Slums of Delhi



before



after



“At the age of 75, I finally have a home of my own to live in. I am just very happy”

New Home Owner
- Madhu Devi



“Robin dreams of a Slum free India, with housing for all.”

Robin Raina Foundation

Besides winning awards from premier institutions like Fortune, Forbes, Atlanta Business Chronicle, Atlanta Journal Constitution, Sony TV, Georgia Trend Magazine, TIE, South Asian times, Roshni etc., he has won various award for his charity work spread all over India including a Lifetime achievement award recently at the House of Commons. He has rung the NASDAQ Bell thrice at the New York based Stock Exchange.

Celebrities ranging from sports personalities like cricketer Kapil Dev, US No. 1 tennis player John Isner, Croatian world No. 5 Marin Cilic, Czech player Tomas Berdych, US tennis player CoCo Vandeweghe, top Indian celebrities like Sushmita Sen, Akshay Kumar, Saif Ali Khan, Talat Aziz, Manna Dey, Anup Jalota, Shaan, Sonu Nigam, Asha Bhosle, Kumar Sanu, and many top US celebrities have supported Robin's cause through public endorsements of supports and fund raisers.

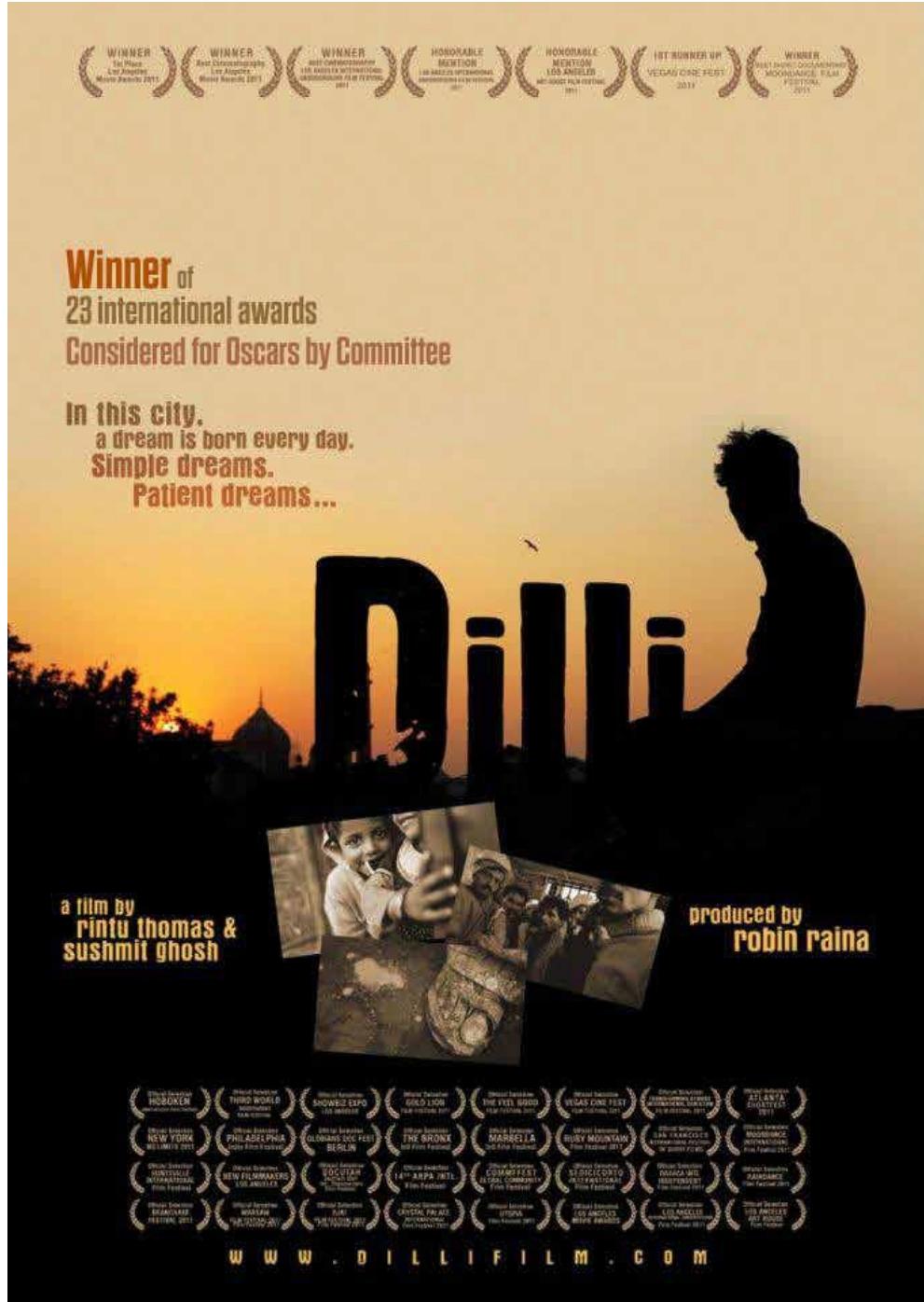


“Top Indian and World Celebrities have extended their support to Robin’s efforts.”

In his efforts to spread the message of the underprivileged and the need to support them, a few years back he produced a Documentary film, Dilli based on lives of the slum dwellers of Delhi. The film went to the finals of 73 international film festivals while winning top awards at 23 international film festivals including the Jaipur, Las Vegas, London and Italy Film Festivals. More on the film can be accessed on www.dillifilm.com

ROBIN RAINA

“ **Robin produced a highly recognized film ‘Dilli’ on the lives of the underprivileged and how they succeeded in keeping their heads high despite all odds.** ”



On the business front, Robin is known as one of the towering figures in the US insurance industry. Robin joined Ebix, Inc. (NASDAQ: EBIX) in 1999 when the company had just reported heavy losses and has led the company through more than 16 years of continuous growth to converting it into a cash rich Company that is seen today as one of the most efficient Companies in the technology world, with a shareholder return of 26,500%, Market capitalization of over \$2.5 Billion. Over the years, the Company has been named by Fortune and Forbes magazine both many a times, amongst the fastest growing Companies in the world. As a champion of India, he convinced the US based company Board of Directors to set up base in India and today employs approximately 7,500 employees in 100 cities in India.



“Robin has rung the NASDAQ opening and closing bell three times in New York, with his charity work being highlighted prominently on Time Square. ”

Robin has been interviewed on a few hundred Television channels including BBC World, Fox, CNN, CNBC, CNN Espanola, ZD Net, NDTV, Aaj Tak, Sahara, Sony TV, Zee TV, TV Asia, and various Doordarshan channels etc. He has been featured in many stories in the world wide press on him ranging from Bloomberg, Wall Street Journal, Fortune, Forbes, AFP, Reuters, Atlanta Journal Constitution, CIO Magazine, CFO Magazine, San Francisco Chronicle, Crain's Weekly, India Today, Business World, Times

of India, Indian Express, Business World, Economic Times, Hindu, Dataquest, PC Quest, AJC, Atlanta Business chronicle etc.

He is known to be very sincere, honest and an idealist to the core who believes that his passion for charity transcends every other desire that he has. More about his charity efforts can be seen on www.rainafoundation.com or on www.facebook.com/robinraina1 and his worldwide business efforts can be seen on www.ebix.com

Along the way, Robin has been strongly recognized for his untiring work by the analysts, media – print and television, award committees etc. A few examples are as follows:

- Fortune magazine I the past has rated his company Ebix as the 3rd fastest growing company and the 2nd best investment in the world.
- Forbes magazine recently rated the Company as the 6th fastest growing technology Company
- Atlanta Business Chronicle has ranked him as the no. 1 CEO in Georgia, in terms of performance, for an unprecedented two years in the running
- Robin has received the prestigious South Asian Excellence Award by Sony TV for the Personality of the Year
- Recipient of the Lifetime Achievement Award from an NGO at the House of Commons in 2014
- He also has produced a Documentary film, Dilli that went to the finals of 73 international film festivals while winning top awards at 23 international film festivals.
- He has also been named by TIE as the Entrepreneur of the Year, a few years back.
- Robin has rung the NASDAQ opening and closing bell three times, in New York.
- Atlanta Journal Constitution magazine has rated his company as the 2nd Best Company in Georgia.
- Georgia Trend Magazine has rated his Company Ebix as the No. 1 Fastest Growing Large-Middle Market Company in Georgia.
- South Asian Times named him as Man of the Year in 2012

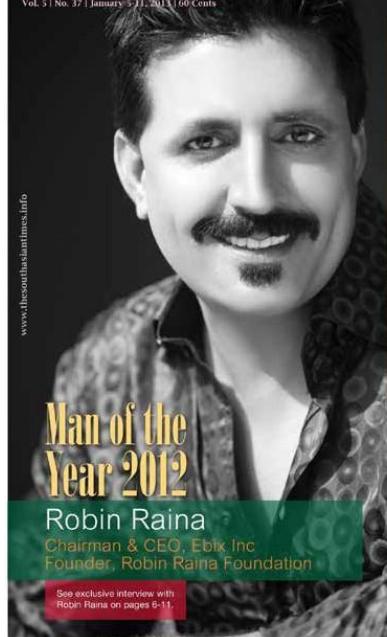


“ For his work, Robin has been featured in stories on CNN, FOX, AFP, TOI, HT and all top Indian TV Channels. ”

“ Robin recently was also awarded the Lifetime Achievement Award at the House of Commons in London & Sony TV's Man of the Year in New York. ”

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Man of the Year 2012

Robin Raina
Chairman & CEO, Ebix Inc
Founder, Robin Raina Foundation

See exclusive interview with Robin Raina on pages 6-11.

Robin Raina
Robin Raina has built a reputation as a turnaround artist. Taking over Ebix Inc. as CEO at age 37 when it was losing money, he turned the once New York City-based company into a profitable and today a supplier of software and e-commerce solutions to the insurance industry. It is one of the fastest growing companies with offices in several countries including India.

Turnaround artist turns to charity
But what Raina overcame in 2012 is his passion for helping the underprivileged. His Robin Raina Foundation's corporate social responsibility initiative in the Indian subcontinent won \$1 million in India's 6,000 Entrepreneur of the Year competition in Mumbai. The charity has also adopted 3,500 children, provided clean education, food, shelter and medical aid.

Robin Raina Foundation



“ Robin is a big believer in Compassionate Capitalism with his belief that coffin does not have a Pocket’ . ”

Robin is known for his catchy statement about charity - "**I want to make charity fashionable and cool.**" A philanthropist, Robin Raina has emerged as the voice of the have-nots worldwide with his single-minded dedication to providing hope to the under privileged sections of the society. Today, his foundation has sponsored thousands of children across the Indian sub-continent in addition to presently carrying out the largest private charity initiative in the Indian sub-continent, in terms of building 6000 homes free of cost for the underprivileged.

He started the Robin Raina Foundation (RRF), www.rainafoundation.com that today supports thousands of children in India, in terms of their education, food, shelter and medical needs. He recently conceptualized and started a project running into tens of crores of Rupees to build 6000 concrete homes for slum dwellers in Bawana in North Eastern Delhi. These slum dwellers had been living in make-shift huts and temporary structures where they were subject to the elements of nature as well as to accidents like fires which burned down their homes and their belongings. There were several catastrophic fires in the slums over the years. As on date, he has already built 2,304 homes and gifted them to slum dwellers of Bawana, Delhi as of now. The foundation intends to build a total of 6000 homes in the next few years.

Robin has led the effort to champion the cause of the under-privileged by one, leading the effort to help by being directly involved and leading the effort on all fronts. He can be seen in the slums talking to mothers, dads, old people and if needed picking up bricks to make all the volunteers believe in the

cause. With multitudes of public service projects running across the world, Robin is known as an extremely secular person.

He has made efforts to make charity a household name in the South Asian Community in the United States through his efforts and leading by example. His continuous efforts have channelized the efforts of thousands of people around the world (People of South Asian descent, America, France, Australia, New Zealand, UK, Hong Kong, China, Canada etc.) who today are sponsoring under-privileged children, in terms of their education, shelter, food and medical needs through the Robin Raina Foundation.

Some of the Robin Raina Foundation (RRF) initiatives are as under:

DELHI, INDIA

- **RRF Slum Home Project:** Beginning in 2006, Robin embarked on a large project to build 6000 free homes for the slum dwellers of Delhi. As on date, 2304 homes have already been built. Each of these homes is fully painted, 4-sided brick having a concrete roof, plastered floor, walls, with electricity, fan and exhaust etc. Each home is provided to a slum dweller on legal land absolutely free of cost, on the legally binding condition that they would have to send their kids irrespective of gender, to the Robin Raina Foundation schools (with free meals, clothing, food, education, picnics etc.); as also commit to not selling this home for a period of seven years from the time they take possession.



“ His work has been applauded by top Indian and International newspapers. ”

- **RRF School:** Robin through his foundation has sponsored thousands of children belonging to slum areas, in Bawana in North West Delhi, India. The school provides breakfast, lunch, clothing, toys, medical care, picnics, and extra-curricular activities in addition to quality education and healthcare to the children.



THE ECONOMIC TIMES
NEW DELHI THURSDAY 17 JULY 2008

The Global Indian Takeover

Happy To HELP

Robin Raina is as comfortable as a CEO as he is in the role of a philanthropist

When ROBIN Raina joined Ebix Inc., a Bengaluru-based software company, he was the first Indian on its rolls. And now as its president & CEO, he's very proud of having turned around the insurance industry service provider from a loss-making business to a profitable \$350 million group with 21 offices across the globe.

"We are continuing better results every quarter and our stock is trading at around \$90. We've been recognized as one of the best business groups in Atlanta, Georgia — where we have our headquarters — recently and have done six acquisitions," says Mr Raina proudly. Ebix was also placed among the top 25 of America's 100 fastest growing small public firms by 'Fortune' magazine last month. Mr Raina has been the key driver behind the opening of the company's third office in New York in 2007.

He is, however, much happier talking about his role as a philanthropist rather than a business leader. "I founded the Robin Raina Foundation to carry out charitable work in India in 2003. Today we have adopted over 3,500 children across the Indian subcontinent. The foundation runs schools, shelter homes and medical care facilities across India and even launch a cancer treatment ward at Imran Khan's Shaheed Khanum Cancer Hospital in Lahore," says Mr Raina. He has also launched a \$15 million project to build 6000 community homes for slum dwellers in Bawana in north-western India. The foundation of the project started in October 2007, and by the beginning of 2008, the first 1000 houses had been built. "I am very happy to be involved in this," he believes that this is one of the largest private charitable foundations in India. "The only condition I have for the occupants of the houses is that they should not sell it for seven years and should send their children to schools," says Mr Raina. Who has personally donated Rs 100 million towards the project recently.

Mr Raina, who has been with McRae International, an Atlanta-based company, since it was started by his father in 1993. A few years later, he was invited to the US to take up a strategic-shooting role. He's very upbeat about supporting charitable work in Pakistan and believes that "poverty transcends all boundaries of religion, region and ethnicity".

Another project that he is very happy about giving his support to is one which provides scholarships for blind and handicapped children. "We try to hand-hold them after they finish their education and recently one of them, who is visually challenged, was also given a job at Ebix," Mr Raina said.

ISHANI DUTTAGupta

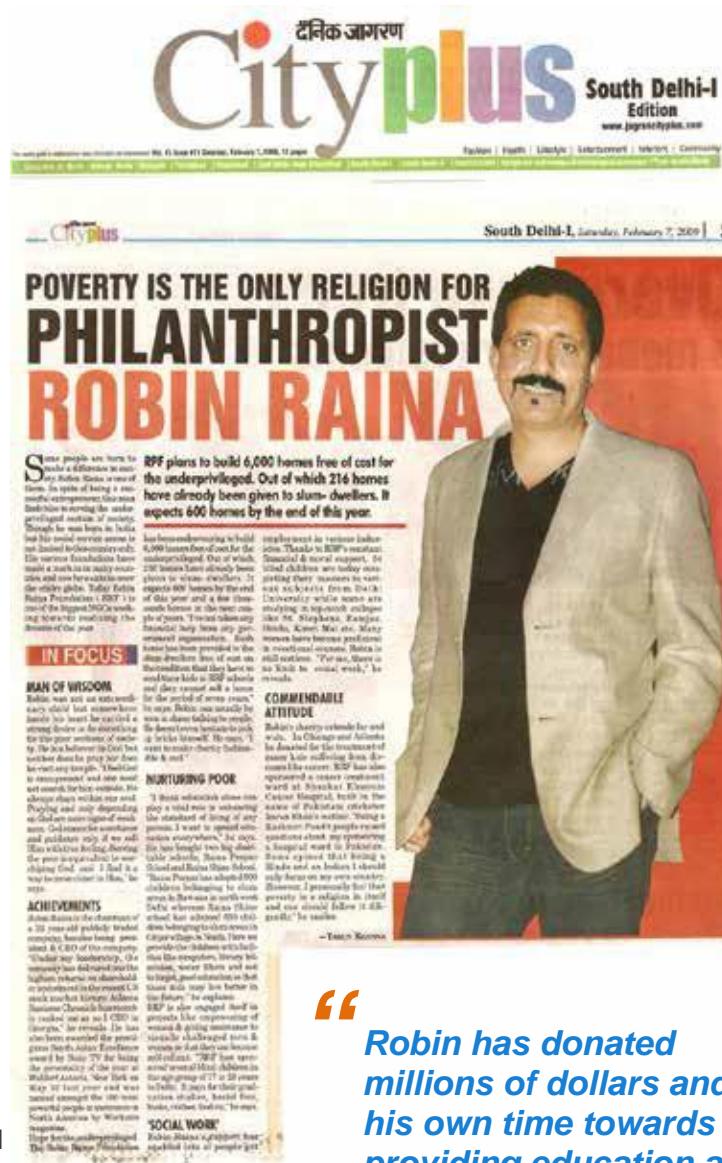
“ Robin's charity work primarily focuses on improving the lives of the poor in India. ”

- **Raina-Shine School:** Robin's foundation and Shine (a charity started by the Hindustan Times newspaper) have partnered together and sponsored thousands of children belonging to slum areas, in Ghijor village in Noida, India. The school provides food, clothing, toys, medical care, picnics, and extra-curricular activities in addition to quality education to the children.
- **RRF Self Help Group:** In Bawana itself, the Robin's foundation has been responsible for self-help groups involving thousands of slum dweller women with a view to provide them empowerment in terms of education, co-operative financing, legal and social support to fight exploitation. The women run a joint cooperative movement and loan money to each other as also support each other through thick and thin, in a democratic manner.
- **RRF Empowerment Program:** Robin's foundation provides vocational training, embroidery and stitching training to hundreds of slum girls and mothers in Bawana, to help them seek sources of employment.

- **Blind Aid Project (For Boys):** Beginning 2003, Robin has sponsored the education of hundreds of blind children in the age group of 17 years to 23 years in Delhi, in terms of helping them become completely independent financially. Robin's foundation pays for the graduation studies, hostel fees, books, clothes, food etc. for each of these children, who are studying at present in eminent schools like St. Stephens, Ramjas, Hindu, Kirori Mal etc. in Delhi. Thanks to the foundation's constant financial and moral support, most of these children are today finishing Masters in various subjects with the Delhi University, while studying in the top schools in Delhi.

- **Servants of People Society Med-Aid Project:** Robin's foundation has donated medical ambulances to Grameen Seva Kendra run by Servants of the People Society (Founded by Lala Lajpat Rai, the famous Indian freedom fighter in 1921), for rural areas around Delhi.

- **Empowerment and Design Centers for Underprivileged Girls living in Slums:** Robin's foundation provides free stitching and embroidery training to girls of Bawana, Delhi, with a view to empower them and become independent financially.



“Robin has donated millions of dollars and his own time towards providing education and homes to the poor in India. ”

- **The Robin Raina Charitable Trust:** RRF also supports a number of other charity projects in India through its sister charity, the Robin Raina Charitable Trust, based in Delhi, India.

hindustantimes

For him, charity is borderless

Swaha Sahoo
New Delhi, July 12

"I WANT to make charity fashionable," says Robin Raina, the 38-year-old CEO of Atlanta-based Ebix Inc., an international developer and supplier of software and e-commerce solutions to the insurance industry.

In the Capital on one of his charity trips, Raina is passionate about the Robin Raina Foundation he has set up. "The foundation empowers needy children. Our focus is to make a difference in the lives of children — handicapped, blind, mentally challenged, sick or in need of urgent medical help and underprivileged kids who needed education."

"We have adopted 700 kids in India. By adoption I mean financial adoption where in the children stay where they are and we are responsible for their education, food and health."

Raina will leave for Lahore on the 16th and plans to adopt 200 children there. "Initially, a few people in America were aghast. How could I go to Pakistan and adopt their children, especially when I was a Kashmiri Hindu, they asked. But children know no boundary," says Raina.

Raina's foundation has tied up with local organisations and funds 200 girls in Mumbai, supports the educations of 15 Kashmiri migrants in Jammu and is involved in a few villages in and around Delhi. "Indian NGOs are honest but incompetent," he says. "They want to work but don't know what to do and thus end up wasting money. There are some good ones but then again they lack professionalism," he says.

Apart from divvying his time between his expansive business and charity work,



Rishi Bellahk
Robin Raina feels charity must break stereotypes

Raina is busy writing two books. "One is on insurance and e-commerce. The second is a romantic fiction based in India," he says.

Raina has taken the help of many celebrities from all walks of life to popularise the concept of charity. "I want to break the concept that charity is only for the old. I want to make it cool for people to get involved in helping the underprivileged. It's thrilling when my daughter tells her friends that her dad is cool because he helps other children. That's the spirit I want to imbibe in everyone."

“
Robin runs schools in India educating thousands of underprivileged children free of cost.
”

MUMBAI, INDIA

- **UDAAN:** Robin's foundation sponsored in excess of 200 underprivileged girl children in Malad, Mumbai. These girl children were sent to two private English medium schools in Malad – Bharat Mata School and Little Angels School.
- **UDAAN GHAR:** Robin's foundation funded the building of a new home for the orphan Girl children in Malad, Mumbai. The home has been built using marble, granite, good quality wood work and has been equipped with the latest in electronics, computers etc.

UTTAR PRADESH, INDIA

- **Disha, Sikanderpura Kakori village and Hoshiarpur Garhi village, Hapur district:** Robin's foundation has teamed up with the village panchayat of Sikanderpura Kakori village to provide stitching and embroidery training to girls of the village, with a view to empower them. The project is housed in a facility donated by the village panchayat and is equipped with embroidery and stitching machines. Hundreds of girls have been trained in these two projects.
- **SCORE in Bainital, UP:** Robin's foundation has continued to fund the efforts of SCORE in Bainital, UP to help set up vocational training programs for under-privileged tribal people in that area, as also providing solar lighting to them. This funding has helped thousands of tribals to earn a living, get proper healthcare and get rid of tobacco smoking.

LAHORE, PAKISTAN

- **Cancer Treatment Ward No. 224 at Shaukat Khanum Cancer Hospital:** Robin's foundation has sponsored the above ward at the Shaukat Khanum hospital founded and conceptualized by the legendary cricketer and Pakistan Prime Minister Imran Khan. RRF has funded the treatment of children suffering from cancer in that ward. Aptly, the ward has been named the Robin Raina Foundation ward.



“

Robin can be seen in the slums of Bawana, Delhi sharing in the joys and sorrows of the slum inhabitants. ”

KANYAKUMARI, INDIA

- **Tsunami Aid Project:** RRF adopted two tsunami affected villages of Kottilpadu and Pudur, immediately after tsunami hit these villages and caused immense devastation in these villages. RRF provided immediate cash relief to 1320 families in these villages and worked together with the church and local charities to get funding from other sources.

CHICAGO, ATLANTA, MUMBAI

RRF has made ad-hoc donations to a number of causes around the world including some laid down below that involved contributing towards the treatment of children suffering from cancer of varied kinds:

- **Danyal Ali Fund, Atlanta** for treatment of bone marrow cancer of Danyal Ali, a kid of Pakistani descent.
- **Samantha Foundation, Chicago** for treatment of Chicago based nine year old Samantha who was suffering from cancer.
- **Tata Institute of Fundamental Research, Mumbai** for treatment of knee cancer of a six-year-old child Sameer Lakadwalla.
- Helping build a few homes in Alabama destroyed by tornadoes.

A die-hard Indian proud of his Indian roots, Robin has made India the nucleus of his efforts both on the charity and business fronts. While he has focused all his efforts on education of the underprivileged child and housing for the homeless in India, he has also been instrumental in helping play his part in supporting the efforts of the Indian Govt. to speed up the economic growth. Since the coming into power of the Govt. run by Prime Minister Mr. Narendra Modi, Robin's Company Ebix has invested strongly in India and today employs approximately 7,500 employees across 100 cities in India.

of PM Shri Narendra Modi & has increased investments in India considerably in the year 2015. „



Do-gooder millionaire

THIS 42-YEAR-OLD NRI ENTREPRENEUR-PHILANTHROPIST SEEKS TO AMELIORATE THE WOES OF SLUM DWELLERS AND BUILD HOMES FOR THEM

Bluethorn Software, Inc. 2000-2004

Even in a Maturing Institute model where *EF* counts the years of the season, as 2001 and 2002 clearly will do, any through-the-channels, planning-ahead model, such as *EF*, will be a challenge for the client banks in the short and medium run.

Some time ago, the chairman of *Alcoa* noted that his "new" was an international, low-carbon, and renewable energy source. In the same vein, the chairman of *ExxonMobil* has said he will do his best to help and educate oil-producing countries about the environmental impact of oil production, as well as the need for more energy. *ExxonMobil* and we are the *Rocky Mountain Institute* (*MRI*) (2002).

It is interesting to look at what brought about the interest in renewable energy sources. "One Day I was on the air波 of my office in the City of *Malta*, and I happened to see the expressway of the *Interstate 80* in *Idaho* and the *Interstate 90* in the *Washington State*. I realized that one day in my retirement I would be interested in the subject of these two expressways and I would like to

The photographic department had invited the Royal Engineers to organize a special viewing of tomorrow's Mathematics for the members of the school. We had started about two days ago. In Section 11 we are working with sets and functions.

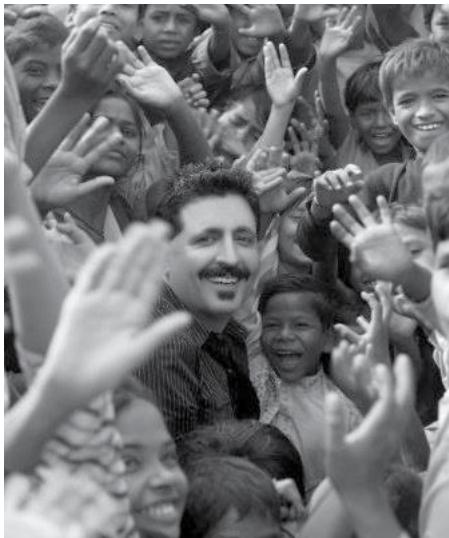
WAY TO GO

“Robin is a strong advocate of the ‘Make in India’ vision of PM Shri Narendra Modi. His leadership has increased India considerably in the last year 2015. ”

Robin has also been implementing Mr. Modi's "**Swacch Bharat**" program in the slums of Bawana, Delhi by teaching slum dwellers to keep their houses clean. Also, Robin's foundation is committed to supporting the Government's key education initiatives by starting schools on wheels in certain key cities in India.

Other Details:

Robin was born in Srinagar, J&K and did his schooling at Our Lady of Fatima Convent School in Patiala Punjab. Robin is an Industrial Engineer from Thapar University (1985-90)



“
Giving is something that no one can take away from you.
”

About the Genesis of Robin's Charity Efforts in his own words:

“As I reflected more on what I saw and tried to think about my own life, I realized that even though I had built a so called "successful business" it did not guarantee happiness to me irrespective of who I was or how much I had. I thought I had built security, I thought I had built success. But in reality what I had built was an illusion. I realized that no one ever really has security or success unless it comes from within one's own self. That was when I promised myself that the next thing I built; no one would be able to take away the associated guaranteed happiness from me. I decided that I wanted to be in the business of imparting and spreading happiness. And the Foundation was born!

I realized that coffin does not have a pocket. Giving is something that no one can take away from you. The rewards of giving go far beyond money and material things. Giving is something you will be able to take with you wherever you go for the rest of your life.

The foundation was setup in 2003 to help bring hope to under-privileged children all across the world with a focus on India, while providing education, clothes, medical care, shelter and food to these children.”

Robin's charity work has been highlighted on innumerable TV Channels.





